



## **WeiTel to Install Onsite Head End Cable Systems**

*Investment Expands Testing and Training Services to Cable MSOs and OEMs*

**June 21, 2007, King of Prussia, PA** - WeiTel, a leading nationwide provider of network design-and-build services to the cable and wireless telecommunications industries, announced Thursday that it is expanding its service offerings to cable OEMs to include a head end cable system for equipment testing and training.

According to Bruce Weintraub, WeiTel founder and president, the company will install a fully operational head end cable system at its facilities in King of Prussia, PA, where training facilities already exist. A head end system controls the receipt, decryption and re-distribution of television signals from multiple broadcasters.

The state-of-the art facility will be used to train equipment manufacturers (OEM) and MSO employees in the latest collection, monitoring and distribution technologies used by CATV Multiple Service Organizations (MSO) and telecommunications providers to support voice, video and data distribution. It will also be used as an operational testing lab where WeiTel can perform independent third-party testing of telecommunications equipment, software and configurations for OEMs.

“An onsite head end system is another example of WeiTel’s commitment to its MSO and OEM clients,” said Bill Beaumont, senior vice president of business development. “We believe that this facility will enable our clients to move more quickly to meet installation requirements in this very competitive marketplace.”

Please visit the WeiTel booth #2542 at Cable-Tec Expo in Orlando

### **About WeiTel**

Weintraub Telecomm LLC (WeiTel) designs, deploys and manages voice, video and data networks for cable telecommunications companies, wireless operators and selected commercial customers. In addition, it provides customer support services for Original Equipment Manufacturers that sell their products to its target markets. Headquartered in King of Prussia, Pennsylvania, the company is one of the Philadelphia 100® fastest growing privately held businesses. For more information, visit [www.weitel.com](http://www.weitel.com).

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