



**WeiTel Ranked Number 816 on "Inc. 5,000" with  
420.8% Growth Over Three Years**

**-- Inc. Magazine Releases Ranking of  
Nation's 5,000 Fastest-Growing Private U.S. Companies --**

**-- WeiTel Ranked 37th Among Nation's Telecommunications Firms;  
20th Among Region's Fastest Growing Businesses --**

**KING OF PRUSSIA, PA, September 6, 2007** – In its first ever listing of the 5,000 fastest-growing private U.S. companies, *Inc.* magazine has ranked WeiTel, a leading nationwide provider of network design-and-build services for the cable TV, wireless and telecommunications industries, at number 816, with 420.8% growth over three years.

According to WeiTel Founder and President Bruce A. Weintraub, "the company's inclusion on the INC 5000 list caps seven years of a strategic market focus and heralds our company's advance toward industry prominence. The ranking is truly reflective of the drive and dedication of its employees. This award recognizes their efforts".

"In both 2005 and 2006, WeiTel was ranked in the top 20 by the Philadelphia 100® list of fastest growing private companies, so we're no stranger to regional recognition. WeiTel's 2007 Inc. 5,000 ranking points toward our continued forward growth across U.S. and international markets. We are proud and delighted to be honored," added Weintraub.

*Inc.* magazine ranked WeiTel 37th among the 100 fastest-growing privately held telecommunications companies nationwide. It ranked 20th, and was the only telecommunications firm included, among the 100 fastest growing privately held companies in the Philadelphia, Camden, NJ and Wilmington DE metro region.

The Inc. 5,000, an extension of *Inc.* magazine's annual Inc. 500 list, includes businesses that are too big to grow at the pace required to make the Inc. 500, as well as a wealth of smaller firms. Taken as a whole, the magazine reports, Inc. 5,000 companies represent the backbone of the U.S. economy, with total revenues of \$194.5 billion.

"The Inc. 5,000 provides the most comprehensive look ever at the most important part of the economy – the entrepreneurial part," commented Inc. 5,000 Project Manager Jim Melloan.

WeiTel exemplifies the entrepreneurial engine driving the Inc. 5,000 companies. Formed in 2000 to assist companies with the challenges of integrating voice, video and data technologies, today WeiTel is recognized as a high-quality supplier to the telecommunications industry, supporting industry leaders on a global scale. With its market focus on telecom and cable TV organizations, wireless operators, OEMs and commercial customers, WeiTel provides engineering, deployment and construction, OEM, and reseller services.

### **About the Inc. 5,000**

The 2007 Inc. 5,000 list measures revenue growth from 2003 through 2006. To qualify, companies had to be U.S. based and privately held, independent – not subsidiaries or divisions of other companies – as of December 31, 2006, and have had at least \$200,000 in revenue in 2003 and \$2 million in 2006. Accessible online at [www.inc.com](http://www.inc.com), the 2007 Inc. 5,000 reported median revenue of \$9.4 million and median three-year growth of 140 percent.

### **About WeiTel**

Weintraub Telecomm, LLC (WeiTel) designs, deploys and manages voice, video and data networks for cable television operators, telecommunications providers, wireless operators and selected commercial customers. In addition, it provides customer support services for original equipment manufacturers (OEMs) that sell products in those markets. Headquartered in King of Prussia, Pennsylvania, the company is one of the Philadelphia 100<sup>®</sup> fastest growing privately held businesses and appears on the Inc 5,000 list at number 816. For more information, visit [www.weitel.com](http://www.weitel.com).

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